

## DivGro Fund – 31 January 2024

### Strategy & Objective

DivGro is a growth fund powered by fast rising dividends. We are the go-to home for investors seeking above average returns that are easier to hold. The DivGro system has predicted and captured 150 consecutive dividend increases at an average rate of 14.85%.

The DivGro Fund operates a dividend growth strategy. We select the most outstanding global companies with fast rising dividends. Over time we expect the rate of growth in the dividends of our portfolio holdings to translate into a similar rate of growth in their stock prices, creating substantial capital growth. The DivGro Fund makes quarterly distributions to investors and expects to increase the distributions every year. The frequent receipt of cash provides a valuable positive feedback loop that helps investors retain conviction in our long-term approach, especially in times of higher volatility, making it easier to maintain composure and remain invested to achieve excellent long-term results.

### Performance

Return (net)	Inception (Cumulative)	Inception (Annualized)	3 Year (Annualized)	12 Months	3 Months
AUD	67.04%	12.20%	13.69%	23.89%	15.27%
USD	61.89%	11.41%	8.09%	15.33%	19.46%

The DivGro Fund opened on 15 Aug 2019; return figures are for Class A, net of fees and expenses, inclusive of distributions. 31 January 2024 USD:AUD rate 1.5226.

### Dividend Progress

Consecutive Dividend Increases	150
Average Dividend Increase	14.85%

Correctly predicted in advance by the proprietary DivGro system, from 15 August 2019 onwards. For complete record of consecutive dividend increases see page 2.

### Recent Dividend Increases

FirstService	11.1%
S&P Global	1.1%
Abbott Laboratories	7.8%
American Tower	9.0%
Zoetis	15.2%

### Fund Characteristics

Unit Price (\$)	1.6146
Distributions to Date (\$)	0.0353
Number of Holdings	32
Consecutive Quarterly Distributions	17
Weekly Dividend Progress Updates	170

Unit price as of 31 January 2024.

### Firm Characteristics

Total AUM (\$ millions)	474
Investor Families	125
Institutions	2
Family Offices	2
Weekly Dividend Progress Updates Subscribers	671

AUM comprised of DivGro managed funds and mandates and may fluctuate with FX.

### Academic Basis

The DivGro strategy is informed by extensive academic studies which demonstrate that:

- (1) Dividends are easier to predict or forecast than earnings or stock prices
- (2) Companies that consistently raise their dividends outperform
- (3) Over time and at various points in time, stock prices rise roughly commensurately with the percentage increases in their dividends

These dynamics have been repeatedly tested and proven for over 60 years.

### The Essence of DivGro

The essence of the DivGro Fund can be summarised as follows:

- (1) Identify outstanding companies that will raise their dividends materially
- (2) Isolate privileged business that can sustain material dividend increases for many years
- (3) Encourage positive engagement via our unique Weekly Dividend Progress reporting system

We have a record of 150 consecutive dividend increases, averaging 14.85%.

## Dividend Increase History

Increase Number	Date	Company	Dividend Increase
1	14/09/2019	American Tower	20.25%
2	18/09/2019	Microsoft	10.87%
3	19/09/2019	McDonald's**	7.76%
4	19/09/2019	Texas Instruments	16.88%
5	22/10/2019	Visa	20.00%
6	29/10/2019	Cintas	24.39%
7	30/10/2019	Starbucks*	13.89%
8	31/10/2019	CDW*	28.81%
9	01/11/2019	AbbVie*	10.28%
10	07/11/2019	Air Lease*	15.38%
11	14/11/2019	Nike	11.36%
12	15/11/2019	Roper Technologies	10.81%
13	25/11/2019	Becton Dickinson*	2.60%
14	03/12/2019	Mastercard	21.21%
15	04/12/2019	Stryker	10.58%
16	04/12/2019	Ecolab*	2.17%
17	11/12/2019	Zoetis	21.95%
18	12/12/2019	American Tower	20.24%
19	13/12/2019	Abbott Laboratories	12.50%
20	20/01/2020	MTY Food Group*	12.12%
21	24/01/2020	Yum! Brands*	11.90%
22	29/01/2020	MarketAxess*	17.65%
23	29/01/2020	S&P Global	17.54%
24	29/01/2020	Charles Schwab*	5.88%
25	05/02/2020	CME Group*	13.33%
26	06/02/2020	Intercontinental Exchange*	9.09%
27	10/02/2020	Restaurant Brands International*	4.00%
28	20/02/2020	Domino's Pizza*†	20.00%
29	20/02/2020	SBA Communications	25.68%
30	24/02/2020	Home Depot	10.29%
31	13/03/2020	American Tower	20.00%
32	01/04/2020	Watsco	10.94%
33	15/04/2020	Costco	7.69%
34	20/04/2020	Pool Corp	5.45%
35	19/05/2020	American Tower	19.57%
36	21/05/2020	Medtronic*	7.41%
37	28/07/2020	MSCI***†	14.71%
38	20/08/2020	Lowe's	9.09%
39	10/09/2020	American Tower	20.00%
40	15/09/2020	Microsoft	9.80%
41	17/09/2020	Texas Instruments	13.33%
42	30/09/2020	Starbucks*	9.76%
43	27/10/2020	Cintas	10.20%

44	28/10/2020	Visa	6.67%
45	30/10/2020	AbbVie*	10.17%
46	02/11/2020	CDW*	5.26%
47	09/11/2020	Air Lease*	6.67%
48	12/11/2020	Roper Technologies	9.74%
49	20/11/2020	Nike	12.24%
50	02/12/2020	Stryker	9.57%
51	03/12/2020	Ecolab*	2.13%
52	03/12/2020	American Tower	19.80%
53	08/12/2020	Mastercard	10.00%
54	09/12/2020	Zoetis	25.00%
55	11/12/2020	Abbott Laboratories	25.00%
56	19/01/2021	Cintas	6.76%
57	19/01/2021	MarketAxess*	10.00%
58	27/01/2021	S&P Global	14.92%
59	01/02/2021	Yum! Brands*	6.38%
60	04/02/2021	CME Group*	5.88%
61	11/02/2021	Watsco	9.86%
62	12/02/2021	Moody's*†	10.71%
63	17/02/2021	Sherwin Williams*	23.13%
64	23/02/2021	SBA Communications	24.73%
65	23/02/2021	Home Depot	10.00%
66	25/02/2021	Domino's Pizza*†	20.51%
67	04/03/2021	American Tower	14.81%
68	14/04/2021	Costco	12.86%
69	17/05/2021	Pool Corp	37.93%
70	24/05/2021	Tencent**†	33.33%
71	27/05/2021	American Tower	15.45%
72	27/05/2021	Lowe's	33.33%
73	08/06/2021	Heico	12.50%
74	27/07/2021	MSCI**††	33.33%
75	27/07/2021	Cintas	26.67%
76	28/07/2021	Wingstop	21.43%
77	14/09/2021	Microsoft	10.71%
78	15/09/2021	Texas Instruments	12.75%
79	16/09/2021	American Tower	14.91%
80	29/09/2021	Starbucks*	8.89%
81	26/10/2021	Visa	17.19%
82	10/11/2021	Roper Technologies	10.22%
83	18/11/2021	Nike	10.91%
84	30/11/2021	Mastercard	11.36%
85	07/12/2021	Zoetis	30.00%
86	10/12/2021	Abbott Laboratories	4.44%
87	12/12/2021	Stryker	10.32%
88	16/12/2021	American Tower	14.88%

89	26/01/2022	MarketAxess*	6.06%
90	09/02/2022	Evolution AB	108.82%
91	10/02/2022	Moody's**†	12.90%
92	10/02/2022	Watsco	12.82%
93	22/02/2022	Home Depot	15.15%
94	28/02/2022	S&P Global	10.39%
95	28/02/2022	SBA Communications	22.41%
96	01/03/2022	Domino's Pizza**†	17.02%
97	11/03/2022	American Tower	12.90%
98	13/04/2022	Costco	13.92%
99	04/05/2022	Pool Corp	25.00%
100	19/05/2022	American Tower	12.60%
101	27/05/2022	Lowe's	31.25%
102	25/07/2022	MSCI***†	20.19%
103	26/07/2022	Cintas	21.05%
104	27/07/2022	Wingstop	11.76%
105	23/08/2022	Intuit	14.71%
106	15/09/2022	Texas Instruments	7.83%
107	20/09/2022	Microsoft	9.68%
108	22/09/2022	American Tower	12.21%
109	20/10/2022	Watsco	11.36%
110	21/10/2022	Visa	20.00%
111	10/11/2022	Roper Technologies	10.08%
112	15/11/2022	Nike	11.48%
113	06/12/2022	Mastercard	16.33%
114	07/12/2022	Stryker	7.91%
115	08/12/2022	American Tower	12.23%
116	08/12/2022	Zoetis	15.38%
117	09/12/2022	Abbott Laboratories	8.51%
118	19/12/2022	Heico	11.11%
119	25/01/2023	MarketAxess*	2.86%
120	25/01/2023	S&P Global	5.88%
121	31/01/2023	MSCI***†	10.40%
122	31/01/2023	Moody's**†	10.00%
123	02/02/2023	Evolution AB	40.85%
124	06/02/2023	FirstService	11.11%
125	09/02/2023	L'Oréal	25.00%
126	17/02/2023	Hermès	62.50%
127	21/02/2023	Home Depot	10.00%
128	21/02/2023	SBA Communications	19.72%
129	23/02/2023	Domino's Pizza**†	10.00%
130	19/04/2023	Costco	13.33%
131	04/05/2023	Pool Corp	10.00%
132	25/05/2023	American Tower	9.79%
133	26/05/2023	Lowe's	4.76%

134	25/07/2023	Cintas	17.39%
135	02/08/2023	Wingstop	15.79%
136	24/08/2023	Intuit	15.38%
137	19/09/2023	Microsoft	10.29%
138	20/09/2023	American Tower	10.20%
139	21/09/2023	Texas Instruments	4.84%
140	24/10/2023	Visa	15.56%
141	08/11/2023	ADP	12.00%
142	09/11/2023	Roper Technologies	9.89%
143	14/11/2023	Nike	8.82%
144	05/12/2023	Stryker	6.67%
145	05/12/2023	Mastercard	15.79%
146	07/12/2023	Zoetis	15.20%
147	14/12/2023	American Tower	8.97%
148	15/12/2023	Abbott Laboratories	7.84%
149	23/01/2024	S&P Global	1.11%
150	05/02/2024	FirstService	11.11%
<b>Average</b>			<b>14.85%</b>

\*No longer in the DivGro Fund

†Reintroduced as a holding in the DivGro Fund

^Proposed dividend to be ratified at the General Meeting

American Tower figures are annualised

## **Important disclaimer**

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